

EFANOVA VLADA



ABOUT ME

Age: 25

WORK EXPERIENCE

ASSISTANT SALES MANAGER 07/2021 - 08/2022
LLC "LAMAM SHIPPING"

- Organization and support of clients, clarifying needs of each specific client.
- Calculation and quotation of rates by various modes of transport.
- Work in the company's systems, preparation of electronic documents for cargo delivery.
- Formation of orders, monitoring and coordination of the logistics process (handover of cargo to agents, control of cargo delivery).
- Work with brokers, forwarding companies, transport companies

CUSTOMER SERVICE SPECIALIST 03/2021 - 07/2021
LLC "MONTPASSIER"

- Determination of product assortment of a certain category.
 - Monitoring of sales rates of one or another position in the category, assessment of demand.
 - Maintenance of the existing base of retail trade points and its updating.
- Active participation in the process of closing periods (reconciliation of warehouse balances, accounts receivable).
- Information and coordination support for customers and the regional sales team.
 - Calculation of the expiration date of the product.

EDUCATION

NATIONAL TRANSPORT UNIVERSITY 2015 - 2020
Faculty of Transport and Information Technologies
Master's degree, Organization of freight transportation

ADDITIONALLY

RECOMMENDATIONS

Maryna Zaiko, head of the category department
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Oleg Susky, Sales manager
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CONTACTS

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LANGUAGES

Ukrainian ●●●●●
English ●●●●○

CERTIFICATES

January 2019
Certificate of completion of
"LanguageVillage" English language
courses

HOBBIES

training
studying and practicing English
spending time with friends
traveling