

Vladyslav Kyrychenko

Project Manager

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Summary

Project Manager with 4 years of experience in medical equipment industry.

Skills: Department management, Team building, B2B Sales Support, Growth Strategies, CRM.

Skills and Competences

- Team management.
- Service department financial strategy: pricing policy, budget department planning and control.
- Service department project management.
- Negotiations, contracts preparation and signing.

Work experience

Siemens Healthineers LLC,

Product Manager

December, 2021 – January, 2023

- B2B Sales Support: negotiations, product features presentation for customers.
- Sales strategy development and execution.
- Market intelligence and competitive analysis developing.
- Information preparation about new line-up and comparison with previous models.
- MRI and Nuclear Medicine systems configuration according to customer needs.

InMed Ukraine LLC,

Head of service department

May, 2020 – October, 2021

- Operation in service department (Toshiba, Canon medical diagnostic equipment: MRI, CT, angiography and X-ray): contracts conclusion, negotiations with foreign equipment suppliers and contractors.
- Installation, service, relocation medical equipment project management.
- Service department development (department financial strategy, service and spare parts pricing policy, service documentation).
- Spare parts purchasing, registration and warehouse control.

Labvita LLC,

Head of service department

December, 2019 – March, 2020

- Laboratory equipment (blood and urine analyzers) installation, maintenance, repairing management.
- Service department team development (hiring / mentorship / training).

**Radiomed LLC,
Head of service department**

April, 2017 – November, 2019

- Service department operation.
- Project management: building preparation and medical equipment installation (MRI, X-ray), service.
- Bitrix24 CRM system operation (project management, spare parts sales management).

**Nuclear Medicine Center of Kyiv City Clinical Oncology Center,
Engineer-radiologist**

March, 2011 – March, 2017

- Medical cyclotron, PET/CT scanners, radiation monitoring system, compressed gas equipment exploitation.
- Maintenance and repair schedule planning.

Additional Education

Hillel IT School, Project Management.
February, 2023 – April, 2023

Education

National Technical University of Ukraine «Kyiv Polytechnic Institute»,
Master of Engineering in Radioengineering, Medical equipment and devices.
September, 2005 – May, 2011

Certifications

- Hillel IT School Project Management.
- Canon MRI Fundamentals Magnets Overview.
- Sysmex UF-5000 Technical Training.
- Kyiv National University Radiation safety and handling with ionizing radiation.
- Compressed Gas Equipment.
- GE Healthcare Certificate of Achievement PETtrace Application Training.

Languages

Upper-Intermediate English, Elementary German, Elementary Italian.

Strengths

Result-oriented | Analytical and critical thinking skills | Multitasking | Team player | Leadership | Problem-solver | Ability to “think outside the box”.